

2010 Budget

(cash-basis accounting)

REVENUE

| | | |
|------------------------|----|------------------|
| Member Dues | \$ | 132,708 |
| Other Local Funding | | 86,170 |
| State Funding | | 339,967 |
| Federal Funding | | 861,806 |
| Canadian Funding | | 64,000 |
| Private Sector Funding | | 0 |
| Interest Income | | 12,000 |
| Total Revenue | \$ | <u>1,496,651</u> |

EXPENSES

| | | |
|----------------------------------|----|------------------|
| Advertising | \$ | 1,800 |
| Conferences & Training | | 5,450 |
| Furniture & Equipment | | 8,000 |
| Incentives (Smart Trips Program) | | 14,000 |
| Insurance - Contents & Bonding | | 9,400 |
| Memberships | | 2,630 |
| Partner Agencies | | 110,000 |
| Phones | | 9,460 |
| Postage | | 7,250 |
| Printing | | 20,900 |
| Professional Services | | 141,970 |
| Rent | | 62,900 |
| Repair & Maintenance | | 3,000 |
| Salaries/Benefits/Payroll Taxes | | 1,036,705 |
| Software | | 4,300 |
| Supplies | | 17,950 |
| Travel | | 34,050 |
| Utilities | | 12,000 |
| Total Expenses | \$ | <u>1,501,765</u> |