

## 2011 Budget

(cash-basis accounting)

### REVENUE

Member Dues	\$	122,320
Other Local Funding		60,039
State Funding		422,350
Federal Funding		1,834,781
Canadian Funding		158,180
Private Sector Funding		0
Interest Income		6,000
Total Revenue	\$	<u>2,603,670</u>

### EXPENSES

Advertising	\$	17,800
Conferences & Training		5,450
Furniture & Equipment		18,600
Incentives (Smart Trips Program)		23,000
Insurance - Contents & Bonding		10,000
Memberships		2,685
Partner Agencies		253,000
Phones		10,400
Postage		7,250
Printing		31,400
Professional Services		948,400
Rent		66,000
Repair & Maintenance		4,000
Salaries/Benefits/Payroll Taxes		1,064,555
Software		42,550
Supplies		20,200
Travel		31,340
Utilities		14,000
Miscellaneous & pass-through		0
Total Expenses	\$	<u>2,570,630</u>