



2024

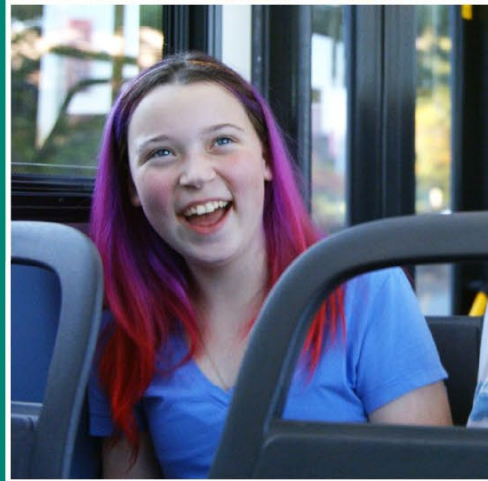
Draft Budget

November 16, 2023

Presentation to the board

11/14/2023





At WTA, our mission is to enhance our community by

Delivering safe, reliable, efficient, and friendly service

Offering environmentally sound transportation choices

Providing leadership in creating innovative transportation solutions

Partnering with our community to improve transportation systems

» **Budget Intent**

Budget Emphasis Areas

New Positions

Operating Budget

Summary of Changes

Projected Balances

Capital Projects

Capital Projects Funding

Cash & Reserve Balances

Next Steps

- Strategic implementation tool
- Align resources with policy and strategy
- Maintain financial stability
- Deliver value to our riders and community
- Developed with values, priorities, outcomes, and actions described at board meeting on October 16, 2023

Budget Intent

» **Budget Emphasis Areas**

New Positions

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Next Steps

- Priority actions and outcomes to achieve strategic objectives
- Future projections of revenue, expense, and cash balances
- Determining the correct mix of new/additional positions
- Determining the right and executable level of capital projects

Budget Intent

Budget Emphasis Areas

» **New Positions**

Operating Budget

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Next Steps

319

Positions

in 2024 amended budget

+6

New positions

compared to 2023 budget

- Hostler
- Hostler Supervisor
- Dispatch Systems Coordinator
- Dispatch Manager
- Public Records
- IT Technician

Operating Revenues

Budget Intent

Budget Emphasis Areas

New Positions

» Operating Budget

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Next Steps

| | 2024 Budget | 2023 Projection | 2023 Budget | 2022 Actual |
|---------------------------------|----------------------|----------------------|----------------------|----------------------|
| Fixed Route Revenue | \$ 1,587,244 | \$ 1,411,981 | \$ 1,311,608 | \$ 1,416,699 |
| Paratransit Revenue | 74,444 | 77,895 | 69,657 | 73,175 |
| Lynden Hop Revenue | 2,978 | 2,805 | 3,245 | 3,077 |
| Vanpool Revenue | 95,700 | 59,367 | 85,800 | 53,671 |
| Total Operating Revenues | \$ 1,760,366 | \$ 1,552,048 | \$ 1,470,310 | \$ 1,546,622 |
| Sales Tax Income | 43,553,184 | 41,692,506 | 39,855,134 | 38,699,783 |
| Federal COVID Relief Funds | - | - | - | 21,226,320 |
| Operating Grants | 6,467,309 | 4,248,798 | 4,248,798 | 1,852,025 |
| Investment Income | 2,006,250 | 1,258,854 | 275,000 | 569,302 |
| Other Revenue | 251,572 | 364,720 | 659,244 | (443) |
| Total Revenues | \$ 54,038,681 | \$ 49,116,926 | \$ 46,508,486 | \$ 63,893,609 |

Operating Expenses

Budget Intent

Budget Emphasis Areas

New Positions

» Operating Budget

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Next Steps

| | 2024 Budget | 2023 Projection | 2023 Budget | 2022 Actual |
|------------------------------------|---------------------|---------------------|---------------------|----------------------|
| Wages & Salaries | \$ 27,099,725 | \$ 23,780,808 | \$ 25,000,265 | \$ 21,050,501 |
| COVID Safety Payments | - | - | - | 4,340,500 |
| Employee Benefits | 11,219,796 | 10,324,351 | 10,992,963 | 7,624,995 |
| Outside Services | 5,870,157 | 2,407,078 | 3,498,199 | 1,945,636 |
| Supplies & Materials | 3,827,365 | 2,712,533 | 3,241,867 | 2,394,349 |
| Fuel | 2,464,790 | 1,939,735 | 2,463,790 | 2,055,120 |
| Utilities | 709,812 | 583,647 | 614,228 | 499,955 |
| Insurance & Claims | 941,690 | 821,889 | 821,889 | 727,969 |
| Education, Meetings & Travel | 518,295 | 394,584 | 541,320 | 247,262 |
| General Expense | 351,668 | 371,071 | 325,720 | 376,147 |
| Total Operating Expenses | 53,003,298 | 43,335,696 | 47,500,241 | 41,262,434 |
| Net Operating Income/(Loss) | \$ 1,035,383 | \$ 5,781,230 | \$ (991,755) | \$ 22,631,175 |

Operating Net

Budget Intent

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» Operating Budget

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Next Steps

| | 2024 Budget | 2023 Projection | 2023 Budget | 2022 Actual |
|------------------------|----------------|-----------------|----------------|---------------|
| Capital Expenditures | \$ 41,121,098 | \$ 5,884,230 | \$ 15,371,632 | \$ 5,623,351 |
| Grants & Contributions | 26,248,135 | 1,648,972 | 7,141,245 | 3,461,688 |
| Net Capital Expense | \$ 14,872,963 | \$ 4,235,258 | \$ 8,230,387 | \$ 2,161,663 |
| Net (Loss)/Income | \$(13,837,580) | \$ 1,545,972 | \$ (9,222,142) | \$ 20,469,512 |

\$1.54mil

2023 Projection

(\$13.83mil)

2024 Net Loss

(budgeted)

Budget Intent

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Next Steps

Oct 19, 2023
1st Reading

—CHANGE→

Nov 6, 2023
2nd Reading

Operating revenue

51,323,889

0

51,323,889

Sales tax

Updated based on receipts data

0

▲ 1,308,542

1,308,542

Interest income

Updated based on Treasurer's estimate of interest rate

0

▲ 1,406,250

1,406,250

Total operating revenue

\$ 51,323,889

▲ 2,714,792

\$ 54,038,681

Total operating expenses

\$ 53,003,298

0

\$ 53,003,298

Capital projects

Inc'd hybrid bus w/ new quote added land acquisition costs

33,759,479

▲ 7,361,619

41,121,098

Grant revenue

Increased FTA reimbursement on hybrid buses

24,641,110

▲ 1,607,025

26,248,135

Total capital project expense

\$ 9,118,369

▼ 4,348,856

\$ 14,872,963

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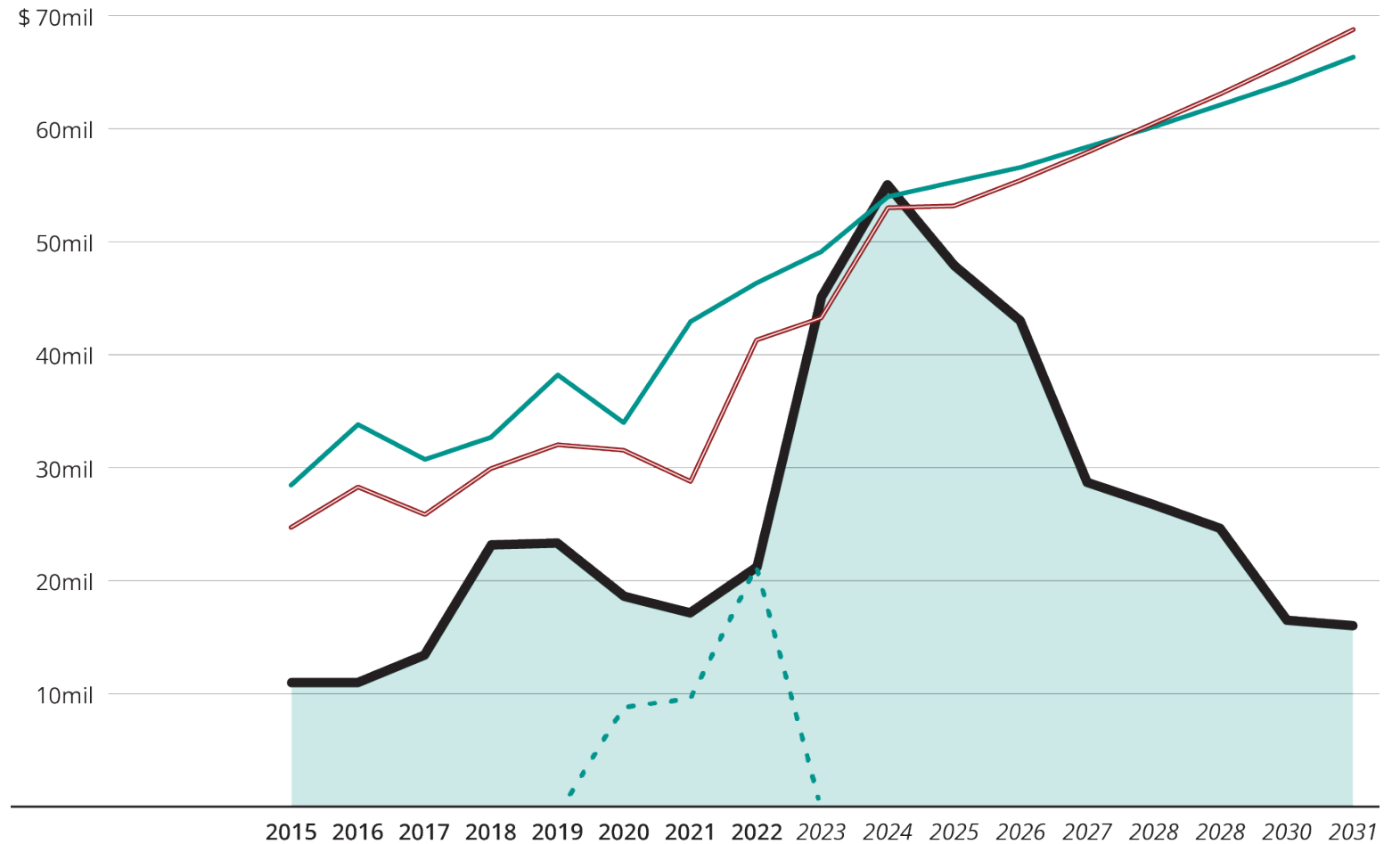
» **Projected Balances**

Capital Projects

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Next Steps



| | | | | | | | | | | | | | | | | | |
|-------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| --- COVID Revenue | - | - | - | - | - | 8.8 | 9.6 | 21.2 | - | - | - | - | - | - | - | - | - |
| — Revenue | 28.5 | 33.9 | 30.8 | 32.7 | 38.1 | 34.1 | 43.0 | 46.4 | 49.1 | 54.0 | 55.3 | 56.6 | 58.4 | 60.3 | 62.1 | 64.2 | 66.3 |
| — Expenses | 24.7 | 28.3 | 25.9 | 29.8 | 32.0 | 31.5 | 28.8 | 41.2 | 43.3 | 53.0 | 53.3 | 55.5 | 57.9 | 60.5 | 63.1 | 65.9 | 68.8 |
| — Total Reserves | 11.0 | 10.9 | 13.3 | 23.1 | 23.3 | 18.7 | 17.2 | 21.1 | 45.2 | 55.1 | 48.0 | 43.0 | 28.6 | 26.7 | 24.7 | 16.5 | 16.0 |

(millions of dollars)

Carryover Projects

Budget Intent

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Next Steps

| Carryover Projects | 2023 Budget Carryover | Grants | Local Match |
|---|-----------------------|--------------------|---------------------|
| ● Midway Electric Charging Facilities | \$ 1,285,000 | \$ 206,433 | \$1,078,567 |
| ● Paratransit Minibuses (6) | 1,111,835 | 945,060 | 166,775 |
| ● Cordata Station EV Charging | 850,000 | 350,000 | 500,000 |
| ● ADA Access at Bus Stops | 300,000 | 150,000 | 150,000 |
| ● Transit Access Fund - LIBC & City of Nooksack | 300,000 | - | 300,000 |
| Bus Stop Shelter Replacements | 157,801 | - | 157,801 |
| ● DEF Dispenser Replacement | 130,000 | - | 130,000 |
| ● Two Pneumatic Compressors | 100,000 | - | 100,000 |
| ● Ford F350 Truck - Route Maintenance | 90,500 | - | 90,500 |
| ● Telegraph Rd. Safety Improvements (w/COB) | 87,500 | - | 87,500 |
| ● Electric & Telecom for HR Portable Building | 30,000 | - | 30,000 |
| Industrial Parts Washer | 18,000 | - | 18,000 |
| ● Install Digital Signage at BTS | 35,000 | - | 35,000 |
| Sub Total | \$4,495,636 | \$1,651,493 | \$ 2,844,143 |

● = Mandatory due to awarded grant or prior commitment.

New Projects

Budget Intent

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| New Projects | 2024 Budget | Grants | Local Match |
|---|----------------------|----------------------|----------------------|
| ● Hybrid Fixed Route Buses (11) | \$ 13,237,519 | \$ 11,251,890 | \$ 1,985,629 |
| ● Electric Fixed Route Buses (8) | 10,400,000 | 8,862,951 | 1,537,049 |
| Property Acquisition | 5,000,000 | - | 5,000,000 |
| ● Paratransit Minibuses (24) | 4,220,943 | 3,497,801 | 723,142 |
| ● Rideshare Vehicles | 696,000 | 556,800 | 139,200 |
| ● Automatic Passenger Counters (APCs) | 534,000 | 427,200 | 106,800 |
| Lynden Hop Vehicles (3) | 450,000 | - | 450,000 |
| MDT Replacements | 350,000 | - | 350,000 |
| MOAB Elevator Upgrade | 300,000 | - | 300,000 |
| Facilities Contingency Fund | 300,000 | - | 300,000 |
| Paratransit Minibus Washer Replacement | 300,000 | - | 300,000 |
| Fleet Contingency Fund | 150,000 | - | 150,000 |
| Bus Stop Shelter Replacements | 145,000 | - | 145,000 |
| Cordata Station Safety Barriers | 120,000 | - | 120,000 |
| Wheel Alignment Machine | 75,000 | - | 75,000 |
| Trapeze Mapmaker Software | 72,000 | - | 72,000 |
| BTS Lighting Upgrade / Retrofit | 55,000 | - | 55,000 |
| Wireless Post Lifts - Bay 2 / Shop | 55,000 | - | 55,000 |
| 480 Volt Outlets for Portable EV Charger | 55,000 | - | 55,000 |
| Electric Vehicle Management Tools | 44,000 | - | 44,000 |
| Network Switch Lifecycle Management Program | 20,000 | - | 20,000 |
| Fleet Video Parts | 20,000 | - | 20,000 |
| Facility Camera Replacement | 15,000 | - | 15,000 |
| Overhead Fall Protection Unit | 11,000 | - | 11,000 |
| Total | \$ 41,121,098 | \$ 26,248,135 | \$ 14,872,963 |

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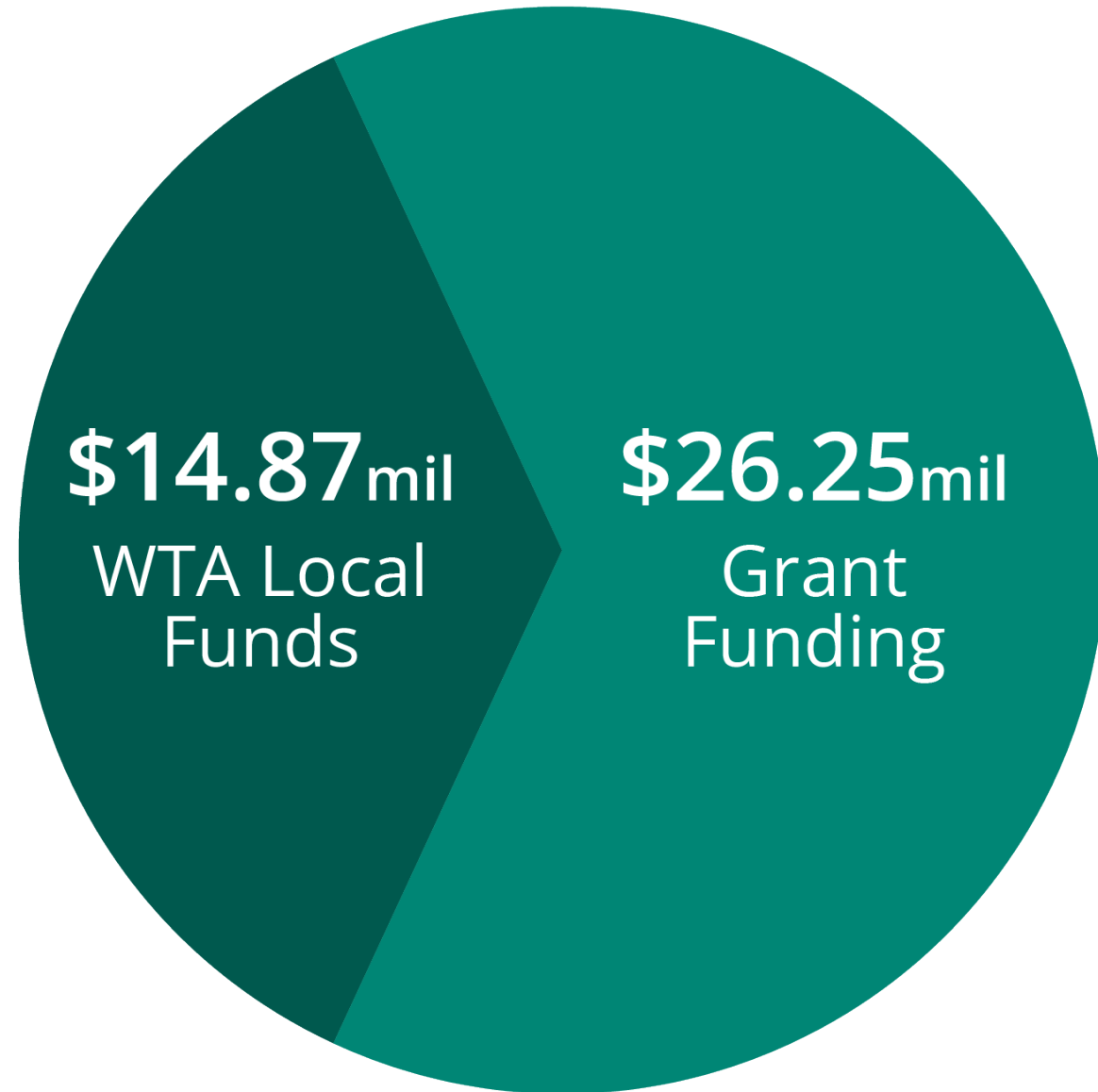
Projected Balances

Capital Projects

» **Capital Projects Funding**

Cash & Reserve Balances

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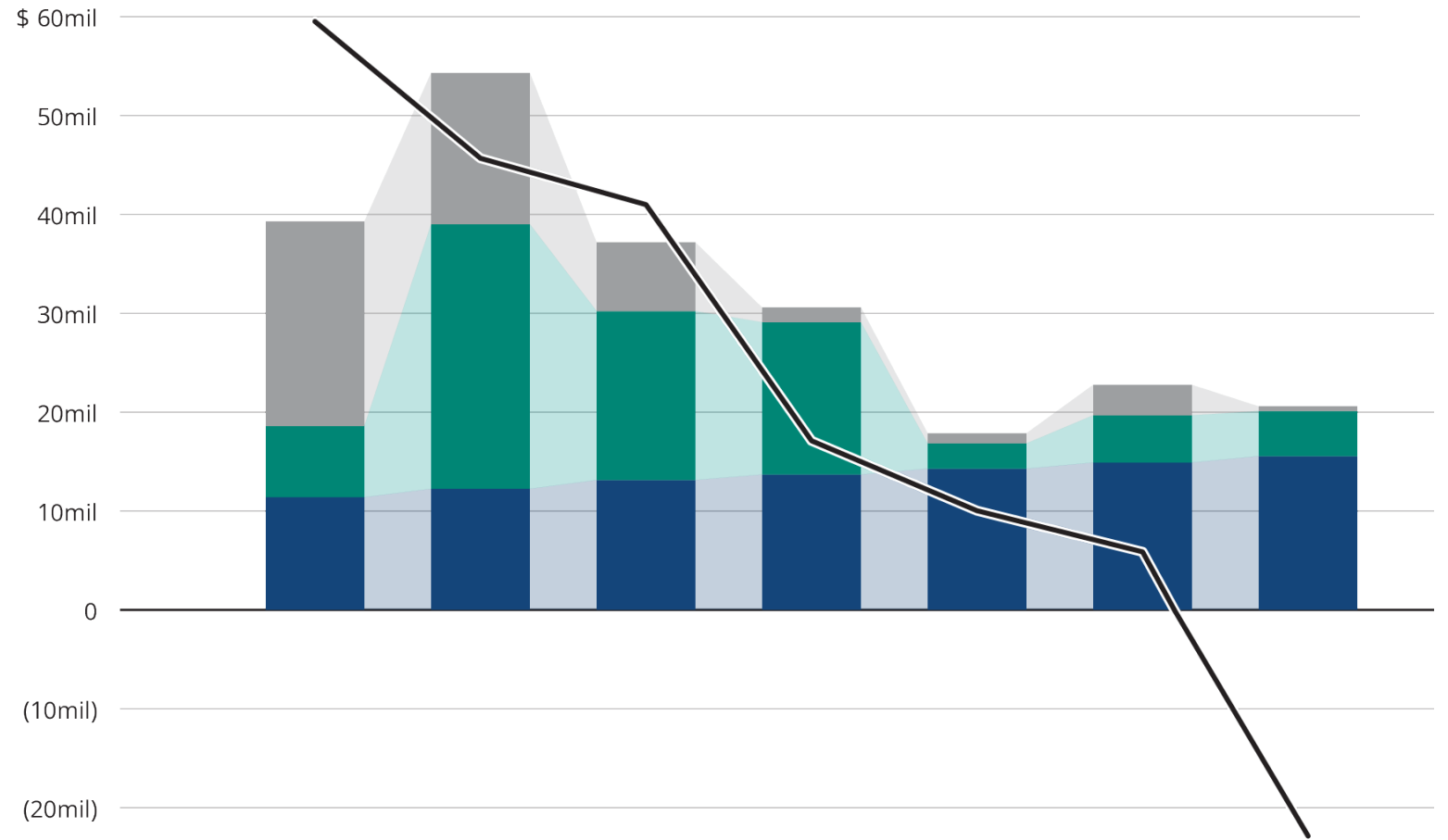
Projected Balances

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Capital Projects Funding

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Next Steps



| | 2023 F | 2024 B | 2025 P | 2026 P | 2027 P | 2028 P | 2029 P |
|------------|----------|----------|---------|---------|---------|---------|---------|
| Fleet | \$ 20.70 | \$ 15.32 | \$ 6.96 | \$ 1.50 | \$ 5.04 | \$ 3.09 | \$ 48 |
| Capital | 7.20 | 26.76 | 17.09 | 15.39 | 2.55 | 4.78 | 4.56 |
| Operating | 11.40 | 13.25 | 13.13 | 13.70 | 14.29 | 14.91 | 15.56 |
| Total Cash | 59.51 | 45.68 | 41.00 | 17.10 | 10.03 | 5.87 | (22.87) |

(millions of dollars)

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» **Next Steps**

Dec 7: Request board approval
(if not approved Nov 16)

Jan 1: Implement budget



THANK YOU